

## SHRI RAMASAMY MEMORIAL UNIVERSITY SIKKIM

5th MILE, TADONG, GANGTOK, SIKKIM

## PLACEMENT & TRAINING CELL

SRMUS/PAT/2021-22/106 Date: 9-2-2022

## **PLACEMENT DRIVE NOTIFICATION**

Company	QuickMove Technologies
About the Company	QuickMove Technologies is a Software Product Company delivering end to end business solutions for Logistics industry having presence in Bangalore in India and Texas in USA.
Job Title	Trainee - IT Inside Sales Executive - BBA
Job Description	NA
Job Location	Bangalore
Eligible Degrees	MCA, BCA & BSc IT, BBA
Eligibility Criteria	Candidates should completed certification in ASP NET courses and having hands-on experience in ASP NET projects. Inside Sales Executive - BBA (Female candidates only)
Desired Skills	<ul> <li>Trainee - IT</li> <li>Good Knowledge in C#, Asp.Net, MS SQL Database, Client Side Scripting language like JavaScript, jQuery</li> <li>Knowledge in WCF will be an added advantage</li> <li>Inside Sales Executive - BBA</li> <li>Excellent written and oral communication skills in English &amp; Damp; Hindi</li> <li>Familiarity with social networking</li> <li>Familiar with MS Outlook, MS Word and MS Excel</li> <li>Knowledge about IT, CRM, ERP, Enterprise mobile application</li> <li>Knowledge in Technology, Freight Forwarding, and Storage &amp; Damp; Relocation is an added advantage</li> <li>Able to fix appointment with customer</li> <li>Capable enough to understand IT products like CRM or ERP and able to give a detailed demo to customer</li> <li>Good presentation skills and able to convince customer</li> <li>Cold Calling, Lead Generation and Market Research, Log Lead generation, scheduling meeting</li> <li>Create qualified leads and pipeline</li> </ul>
Compensation (CTC)	INR 2.4 - 3.6 LPA
Selection Process	<ol> <li>Aptitude</li> <li>Technical Interview</li> <li>Hands On</li> <li>Final Interview</li> </ol>
Date of Interview	NA
Venue	Online